

Sales Switzerland (100%)



A well-established provider of investment solutions looking for a highly motivated new team member.

About Anova Partners

As one of the biggest independent providers of investment solutions in Switzerland, our mission is to support our clients in achieving better investment results. We facilitate investment solutions such as structured products, private label funds and private market transactions between financial institutions and professional investors through technologically enabled investment services. These solutions vary in scale and liquidity, from the simplest to the most sophisticated. Our proprietary and state-of-the-art tools help us in supporting investors to enhance and simplify their portfolio management. The ability to understand the evolving needs of our extensive network of clients, together with our strong capabilities in financial markets, have been the key for our success.

Job Specification

- Buildup and management of your own client book.
- Selling of our investment solutions to qualified investors such as asset managers, family offices and private banks in your target region.
- Creation and distribution of sophisticated investment ideas across all asset classes including funds, private market solutions and structured products.
- Pricing and trading of structured products in collaboration with our in-house Financial Engineering desk.
- Engage with various stakeholders to enhance the product offering.

What we are looking for

- You have at least 3 years of experience in a sales-driven environment in finance
- You have a solid education in finance and derivatives (e.g. Bachelor/Master degree in Finance or a related field of study)
- You have an entrepreneurial mindset with a high level of service towards clients
- You are a dynamic, open-minded team-player, flexible towards new challenges and highly motivated
- You are fluent in German and in English, other languages are advantageous

Practical Details

- Location: Zurich Branch (Schützengasse 4, 8001 Zurich)
- Permanent contract with a workload of 100%
- Start date: asap

Contact

Please send your application to Sandro Balduini (sandro.balduini@anovapartners.com)