

# International Sales (100%)



A swiss fintech start-up looking for young and motivated new team members.

## About Anova Partners

We provide an independent platform where investors and manufacturers meet to achieve better investment decisions facilitated through technologically enabled investment, risk, product management as well as execution services. Anova Partners supports investors in managing risks and furthermore finding the suitable product through a transparent and highly automated structuring process.

If you are highly motivated, looking for a challenge and enjoy working in a young and dynamic team, we look forward to receiving your application.

## Job Specification

- Management of own client book and constant acquisition of new clients
- Ensure delivery of high level of service towards clients
- Roll out our independent risk management platform to banks, family offices and independent asset managers in your target region
- Engage with various stakeholders to enhance the product offering
- Creation and sales of investment ideas across all asset classes including funds, SPVs and structured products

## What we are looking for

- You have a minimum of 2-3 year's experience working in a sales-driven environment
- You have a solid education in finance and derivatives
- You are a dynamic, open-minded team-player
- You are flexible towards new challenges and are highly motivated
- You are fluent in English, other languages are advantageous

## Practical Details

- Location: Depending on Target Market and Zurich Branch (Schützengasse 4, 8001 Zurich)
- Permanent contract with a workload of 100%
- Start date: asap

## Contact

Please send your application to Sandro Balduini ([sandro.balduini@anovapartners.com](mailto:sandro.balduini@anovapartners.com))